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# NSE 3 FortiDeceptor

## Welcome

To complete this training you must successfully complete the lessons and pass the quiz with a score of 80% or better. After completing the lessons, the quiz, and the course rating, you will be able to download your course completion certificate. Please allow up to 24 hours for your course completion certificate to become available.

## Need Help?

If you have any questions about our courses and certification program, please refer to the [Network Security Expert \(NSE\) Program](#) site.

If you have any questions about your registration, or difficulty accessing the course, please contact your regional training team:

- Americas: [training@fortinet.com](mailto:training@fortinet.com)
- Asia, Pacific, India: [apactraining@fortinet.com](mailto:apactraining@fortinet.com)
- Europe, Middle East, Africa: [emeatraining@fortinet.com](mailto:emeatraining@fortinet.com)

We recommend using Chrome as your browser for viewing this course.

## Lesson

This is the self-paced sales training module for FortiDeceptor. It consists of two lessons: FortiDeceptor Product Overview and FortiDeceptor Sales Enablement.

Click the links below to start the lessons.

### ▼ [2 modules](#)

#### ✔ FortiDeceptor Product Overview

In the Product Overview lesson, you will learn about the product's positioning, the customer problems it solves, the main benefits, and the value of the product.

#### ✔ FortiDeceptor Sales Enablement

In the Sales Enablement lesson, you will learn about appropriate sales motions, market opportunities, competitive differentiation, qualifying questions, and example customer wins.

## Quiz

Once you've completed the self-paced lessons, **you have to refresh your browser** to take the quiz that will appear below.

### ▼ [1 modules](#)

#### ⋮ FortiDeceptor Quiz

To obtain credit for this course, you must pass this quiz with a score of at least 80%. Once you have passed the quiz *and* the Course Rating survey, you will receive a Course Completion Certificate and your achievement will qualify as part of your NSE 3 Level Certification.

You can take the quiz as many times as needed. Your highest score is the one that counts.

Good luck!

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## Resources

▼ [12 modules](#)

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### FortiDeceptor Solution Brief

352.3KB

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### FortiDeceptor demo

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### Product information

This page provides the data sheets, product matrix, solution brief, the Verizon's 2018 Data Breach Investigation Report, product news, and other resources.

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### FDC Customer Preso (Employee only)

**Restricted** Not available unless: Your **RV Username** is empty

This is a FortiDeceptor customer facing presentation deck that touches upon the reality of data breaches and the challenges involved to solve it as well as introducing Fortinet's homegrown deception technology designed to redirect both external and internal threats away from critical assets and proactively block them before damage is inflicted.

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### FortiDeceptor FAQ (Employee only)

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FortiDeceptor Frequently Asked Questions

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### NSE Solution Insider (Employee only)

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Material, such as webcasts, that helps the field prospect and position FortiDeceptor.

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### FortiDeceptor Forum (Employee only)

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This FortiDeceptor forum is for employees only.

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### Advanced Threat Protection Forum (Employee only)

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This ATP forum is for employees only.

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### FortiDeceptor Customer Preso

This is a FortiDeceptor customer facing presentation deck that touches upon the reality of data breaches and the challenges involved to solve it as well as introducing Fortinet's homegrown deception technology designed to redirect both external and internal threats away from critical assets and proactively block them before damage is inflicted.

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### FortiDeceptor FAQ

FortiDeceptor Frequently Asked Questions

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### FortiDeceptor Solution Insider

Material, such as webcasts, that helps the field prospect and position FortiDeceptor.

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## FortiDeceptor Forum

Use this forum to ask questions about and discuss FortiDeceptor.

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## Course Rating

Click the link below to complete a short course rating.

▼ [1 modules](#)

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## Training Customer Satisfaction Feedback

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## Course Completion

Your course completion certificate will be available to download **within 24 hours** after completing the lesson, the quiz, and the course rating.

▼ [1 modules](#)

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## Course Completion Certificate

You are logged in as [Andrew Reese](#) ([Log out](#))