

[← Dashboard](#)

# NSE 3 FortiEDR

---

## Welcome

To complete this training you must successfully complete the lesson and pass the quiz with a score of 80% or better. After completing the lesson, the quiz, and the course rating, you will be able to download your course completion certificate. Please allow up to 24 hours for your course completion certificate to become available.

## Need Help?

If you have any questions about our courses and certification program, please refer to the [Network Security Expert \(NSE\) Program](#) site.

If you have any questions about your registration, or difficulty accessing the course, please contact your regional training team:

- Americas: [training@fortinet.com](mailto:training@fortinet.com)
- Asia, Pacific, India: [apactraining@fortinet.com](mailto:apactraining@fortinet.com)
- Europe, Middle East, Africa: [emeatraining@fortinet.com](mailto:emeatraining@fortinet.com)

We recommend using Chrome as your browser for viewing this course.

---

## Lesson

This is the self-paced sales training module for FortiEDR. It consists of two main lessons: FortiEDR Product Overview and FortiEDR Sales Enablement.

Click the links below to start the lessons.


### ▼ [2 modules](#)

-  **FortiEDR Product Overview**  
In the Product Overview lesson, you will learn about the product's positioning, the customer problems it solves, the main benefits, and the value of the product.
  -  **FortiEDR Sales Enablement**  
In the Sales Enablement lesson, you will learn about appropriate sales motions, market opportunities, competitive differentiation, qualifying questions, and example customer wins.
- 

## Quiz

Once you've completed the self-paced lessons, you can take the quiz that will appear below. **You may have to refresh your browser for the quiz to appear.**

### ▼ [1 modules](#)

-  **FortiEDR Quiz**  
To obtain credit for this course, you must pass this quiz with a score of at least 80%. Once you have passed the quiz, you will receive a Course Completion Certificate and your achievement will qualify as part of your NSE 3 Level Certification.

You can take the quiz as many times as needed. Your highest score is the one that counts.

Good luck!

---

## Resources

The following links provide information about FortiEDR products and solutions that should help you meet the customers' needs.

For additional product information, such as customer-facing slide decks and webinars, please go to your respective Fuse or Partner Portal sites.

### ▼ [5 modules](#)



#### FortiEDR Resources

Includes data sheets, solutions guides, white papers, webinars, and reference architecture.



#### [Blog] Every Second Counts in Endpoint Protection: Why Real Time Matters

Security teams need to operate under the assumption that their endpoints will eventually be compromised. And that's why, in addition to prevention, real time detection and containment is critical.



#### [Video] Protecting Endpoint, Every Seconds Count | FortiEDR Real-Time Endpoint Security Platform

Find out how FortiEDR protects your endpoints pre- and post-infection and see how FortiEDR detect and defuse threats in real-time, automatically to protect the endpoint and prevent a breach. [Time: 1:58]



#### NSE 3 FortiEDR, Product Overview lesson

PDF document

This is a downloadable copy of the slides and notes of the Product Overview lesson.



#### NSE 3 FortiEDR, Sales Enablement lesson

PDF document

This is a downloadable copy of the slides and notes of the Sales Enablement lesson.

---

## Course Completion

Your course completion certificate will be available to download within 24 hours after completing the lesson, the quiz, and the course rating.

### ▼ [1 modules](#)



#### Course Completion Certificate

You are logged in as Andrew Reese (Log out)