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NSE 3 FortiGate Entry Level

Welcome

To complete this training you must successfully complete the lesson and pass the quiz with a score of 80% or better. After completing the lesson, the quiz, and the course rating, you will be able to download your course completion certificate. Please allow up to 24 hours for your course completion certificate to become available.

Need Help?

If you have any questions about our courses and certification program, please refer to the [Network Security Expert (NSE) Program](#) site. This site includes access to our **FAQ** and **NSE Guide**.

If you have any questions about your registration, or difficulty accessing the course, please contact your regional training team:
- Americas: training@fortinet.com
- Asia, Pacific, India: apactraining@fortinet.com
- Europe, Middle East, Africa: emeatraining@fortinet.com

We recommend using Chrome as your browser for viewing this course.

Lesson

This is the self-paced sales training module for FortiGate Entry Level. It consists of two main lessons: FortiGate Entry Level Product Overview and FortiGate Entry Level Sales Enablement.

Click the links below to start the lessons.

∨ 2 modules

⊘ **FortiGate Entry Level Product Overview**

In the Product Overview lesson, you will learn about the product's positioning, the customer problems it solves, the main benefits, and the value of the product.

⊘ **FortiGate Entry Level Sales Enablement**

In the Sales Enablement lesson, you will learn about appropriate sales motions, market opportunities, competitive differentiation, qualifying questions, and example customer wins.

Resources (Optional - Not Required for Certification)

∨ 4 modules

📄 **One Enterprise Firewall Solution to Protect Your Entire Network**

Network attack surfaces have dramatically expanded with the rapid growth of cloud services and Internet-of-things (IoT) devices. Fortinet next-generation firewall (NGFW) solutions enable broad, integrated, and automated protection and serve as an integral part of the Fortinet Security Fabric.

🌐 **FortiGate SD-WAN Webpage**

SD-WAN includes a best-of-breed next-generation firewall (NGFW) security and SD-WAN. Fortinet continues to receive NSS Labs "Recommended" rating in the SD-WAN Group Test.

The Network Leader's Guide to Secure SD-WAN

Network leaders are now looking to replace their outdated WAN infrastructures using software-defined wide area networking (SD-WAN). This is part of the remedy process to handle the increase in the cost, and performance bottlenecks due to increased traffic demands.

Interactive SD-WAN Demo

Fortinet offers a demo site for FortiGate Secure SD-WAN 6.2. The site allows shows dynamic WAN and SLA policy to demonstrate how application steering and traffic shaping function with the SD-WAN configured on FortiGate.

Quiz

Once you've completed the self-paced lessons, **you have to refresh your browser** to take the quiz that will appear below.

∨ 1 modules

FortiGate Entry Level Quiz

To obtain credit for this course, you must pass this quiz with a score of at least 80%. Once you have passed the quiz, you will receive a Course Completion Certificate and your achievement will qualify as part of your NSE 3 Level Certification.

You can take the quiz as many times as needed. Your highest score is the one that counts.

Good luck!

Course Rating

Click the link below to complete a short course rating (4 questions).

∨ 1 modules

Training & Enablement Student SAT - Global

Course Completion

Your course completion certificate will be available to download within 24 hours after completing the lesson, the quiz, and the course rating.

∨ 1 modules

Course Completion Certificate

You are logged in as Andrew Reese (Log out)