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# NSE 3 FortiVoice

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## Welcome

To complete this training you must successfully complete the lesson and pass the quiz with a score of 80% or better. After completing the lesson, the quiz, and the course rating, you will be able to download your course completion certificate. Please allow up to 24 hours for your course completion certificate to become available.

## Need Help?

If you have any questions about our courses and certification program, please refer to the [Network Security Expert \(NSE\) Program](#) site.

If you have any questions about your registration, or difficulty accessing the course, please contact your regional training team:

- Americas: [training@fortinet.com](mailto:training@fortinet.com)
- Asia, Pacific, India: [apactraining@fortinet.com](mailto:apactraining@fortinet.com)
- Europe, Middle East, Africa: [emeatraining@fortinet.com](mailto:emeatraining@fortinet.com)

We recommend using Chrome as your browser for viewing this course.

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## Lesson

This is the self-paced sales training module for FortiVoice. It consists of two main lessons: FortiVoice Product Overview and FortiVoice Sales Enablement.

Click the links below to start the lessons.

### ▼ [2 modules](#)

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#### ▶ **FortiVoice Product Overview**

In the Product Overview lesson, you will learn about the product's positioning, the customer problems it solves, the main benefits, and the value of the product.

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#### ▶ **FortiVoice Sales Enablement**

In the Sales Enablement lesson, you will learn about appropriate sales motions, market opportunities, competitive differentiation, qualifying questions, and example customer wins.

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## Quiz

Once you've completed the self-paced lessons, you can take the quiz that will appear below.

### ▼ [1 modules](#)

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#### ⋮ **FortiVoice Quiz**

To obtain credit for this course, you must pass this quiz with a score of at least 80%. Once you have passed the quiz, you will receive a Course Completion Certificate and your achievement will qualify as part of your NSE 3 Level Certification.

You can take the quiz as many times as needed. Your highest score is the one that counts.

Good luck!

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## Resources

The following links provide information about FortiVoice products and solutions that should help you meet the customers' needs.

▼ [15 modules](#)



### Fortinet's Business Solution

An overview of Fortinet's unified communications, models & specifications, and data sheets.



### [Solution Brief]: Simplify Business Communications with Fortinet

In the face of increasing complexity, Fortinet Unified Communications secures office communications and streamlines centralized management of widely dispersed phones and Softclients.



### [Fact Sheet]: Understanding Kari's Law and RAY BAUM's Act and How to Meet Compliance

Fortinet Unified Communications Solutions for Kari's Law and RAY BAUM's Act.



### [Datasheet]: FortiVoice

The FortiVoice data sheet



### [Datasheet]: FortiFone

The FortiFone data sheet



### [Technical Documentation]: FortiVoice

FortiVoice Admin Guide, technical notes, and other more technical information

Videos



### [Video]: Fortinet Unified Communications: Integrated Voice, Conferencing and Mobility for Businesses



### [Video]: FortiVoice Deep Dive | Product Demo



### [Video]: FortiVoice Call Center Deep Dive | Product Demo

Case Studies



### [Case Study]: Alamance County



### [Case Study]: Cabarrus County Schools



### [Case Study]: Bridgeway Senior Healthcare



## FortiVoice information of the Partner Portal

The FortiVoice assets found on the Partner Portal

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### Course Completion

Your course completion certificate will be available to download within 24 hours after completing the lesson, the quiz, and the course rating.

▼ [1 modules](#)

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### Course Completion Certificate

You are logged in as Andrew Reese (Log out)